WESTNET

15542 Chemical Lane
Huntington Beach, CA 92649
Phone: 714-548-3500   Fax: 714-901-5610
www.FirstInAlerting.com

FIRST-IN

Quote: Napa Fire Station #1 First-In Alerting Smart Station System Revised 1

To: Maxwell Hitzler

Napa, CA

From: Zulema Perez

Summary

Total Amount:	**$114,999.76**	Quote ID:	Q-09106-Y6N0 Revision: 1
Shipping Method:	Ground	Date:	9/19/2023
Payment Terms:	Net 30	Effective To:	12/15/2023

Description: This quote is for Napa Fire Station #1 First-In Alerting Smart Station System including installation and technical support.

Clarifying Comments: This quote is based upon installation occurring in 1 trip. If the stations are not ready and additional trips are required, customer agrees to pay additional fees. Customer is responsible for all network connectivity between dispatch and station, as well as the CAD interface if network activation is desired. Customer is responsible for having the radio, network equipment, and power within 6 feet of the Master Control Unit. Quote does not include conduit of more than 20 feet, if required. Customer are to provide VPN access to Westnet for remote adjustments and support.

Quote includes prevailing wages rate. Customer is responsible for the difference in sales and use tax if applicable. If tax exempt please email the tax exempt form to accounting@westnet-inc.com. Payment terms are net 30 with payment milestones. Quote does not include permits or bonds.

Quote was revised 9/16/2023 to remove 1 Information System 55" and 1 32" Non-Touch Mapping, 1 Dual Power Module w dual power supply, 1 2U, 1 Wire Management, and 2 Satellight Controllers and 2 Kits and to include 1 Lighting Controller Module, the Sourcewell discount pricing under contract #042021-WNT.

Shipping Information

Ship To: **Bill To:**

Details

Product ID	Product	QTY	Price	Sub Total
2U-SLT-SH-KIT	2U Slotted Shelf - Kit	1.00	$80.75	$80.75
DLSP	MCU Data Line Surge Protector	1.00	$90.25	$90.25
DL-STROBE-BB #4097	Dorm Light / Strobe Light Back Box - Kit #4097	1.00	$32.78	$32.78
FIN-AUX-L01	First-In MCU Auxiliary Module Lite	1.00	$603.25	$603.25
FIN-Eth-T10	Ethernet Data Activated First-In Type 10 MCU	1.00	$9,021.15	$9,021.15
FINISO4P	Radio Isolation Unit - Four Channel	1.00	$789.45	$789.45
FRMKit-Dual	MCU and Radio Rack Mount Kit	1.00	$184.25	$184.25
HPA-200	High Power Paging Audio Module (includes one speaker)	2.00	$1,781.25	$3,562.50
HPA-200D	High Power Paging Audio Module (includes two speakers)	1.00	$2,175.49	$2,175.49
RK-WM-1U	Wire Management - 1 Unit - Kit	1.00	$61.75	$61.75
SCR26-24VC5	Control Remote (each controls up to 8 functions)	1.00	$1,117.15	$1,117.15
SDBS1	Doorbell Button	1.00	$213.75	$213.75
SDRM38V-FM-2192	Dorm Remote - Flush Mount Kit also required	9.00	$853.34	$7,680.06
SDRMKIT-TBD	Dorm Remote Mounting Kit - TBD	9.00	$207.34	$1,866.06
SPC28-HS-1K2PS	Power Module w/ Hub & Spoke Controller, UPS & Dual Power Supplies	1.00	$1,873.40	$1,873.40

Product ID	Product	QTY	Price	Sub Total
SS-AST-LF	Alerting Strobe Light Fixture	1.00	$213.75	$213.75
SSAT	Satellight (driven off Satellight Controller)	5.00	$280.25	$1,401.25
SSATKIT-TBD	Satellight Mounting Kit - TBD	16.00	$45.60	$729.60
SSAT-M	Satellight Controller	11.00	$569.98	$6,269.78
SS-DVC	Digital Volume Controller	6.00	$213.75	$1,282.50
SSETS	Emergency Button	1.00	$213.75	$213.75
SS-MLC	Lighting Controller Module (max 4)	1.00	$675.00	$675.00
SS-SAIU-10-1RB	Appliance and Systems Interface Unit (Comes with 1 Reset Button)	1.00	$1,828.75	$1,828.75
SS-SLA-4L	Alerting Strobe Light Adaptor	1.00	$90.25	$90.25
SS-TIM-01	Telephone Interface Module	1.00	$1,139.95	$1,139.95
SS-TTMR-MDC	Turnout Timer - Dual Color (Medium-17.37 inch)	2.00	$783.75	$1,567.50
SVC-LIFT-FEE	Lift Service Fee	1.00	$1,250.00	$1,250.00

NOTES:

1. In the event that taxes, other than sales tax apply to the purchase of this equipment, said taxes will be paid by the customer.
2. Quote is based on a properly working and installed CAD, radio system(s), station radio(s) and does not include costs for repair or modifications of the CAD, radio system(s), or station radio(s).
3. Any equipment drawings included with this quote are for quoting purposes only and are not to be used as working drawings unless such drawings are labeled "Installation Drawings". See attached Limited Warranty.

Equipment Total	$46,014.12
Install Supplies	$2,250.00
Total Tax (7.750 %)	$3,740.47
Shipping and Handling	$2,514.33
Station Equipment Install	$52,000.00
FiAP Install, Commissioning, and Testing	$0.00
FiAP Training	$0.00
One Year Toll Free Technical Support	$5,010.84
Project Coordination	$2,220.00
Special Engineering Services	$1,250.00
Total Amount	**$114,999.76**

Manufacturer's warranties apply on all parts. First-In warranty is provided by Westnet and consists of one-year parts and labor. Warranty does not apply to damage resulting from outside agencies or extraneous circumstances. Installation labor for any other items is ninety days. This quote is based on the reasonable assumption that the fire station is prepared to accept the above listed parts and that any existing equipment involved with the fire station alarm be in good working order or that it will be prior to commencement of the First-In installation. Westnet has made reasonable attempts to verify that conditions are satisfactory such that installation may occur. However, should an occurrence arise where further parts, labor and/or engineering are required, the customer may be billed at the Purchase Order rate. Any additional parts, labor and/or engineering exceeding $250 will have prior approval, unless otherwise specified by the customer prior to commencement.

If payment is not received by 30 (thirty) days from the date of invoice, a late charge of 1.5% per month of the unpaid balance will be charged to that particular invoice.

WESTNET

15542 Chemical Lane
Huntington Beach, CA 92649
Phone: 714-548-3500   Fax: 714-901-5610
www.FirstInAlerting.com

FIRST-IN

Quote: Napa Fire Station #2 First-In Alerting Smart Station System Revised

To: Maxwell Hitzler

Napa, CA

From: Zulema Perez

Summary

Total Amount:	**$89,705.83**	Quote ID:	Q-09107-Z0X7 Revision: 1
Shipping Method:	Ground	Date:	9/19/2023
Payment Terms:	Net 30	Effective To:	12/18/2023

Description: This quote is for Napa Fire Station #2 First-In Alerting Smart Station System including installation and technical support.

Clarifying Comments: This quote is based upon installation occurring in 1 trip. If the stations are not ready and additional trips are required, customer agrees to pay additional fees. Customer is responsible for all network connectivity between dispatch and station, as well as the CAD interface if network activation is desired. Customer is responsible for having the radio, network equipment, and power within 6 feet of the Master Control Unit. Quote does not include conduit of more than 20 feet, if required. Customer are to provide VPN access to Westnet for remote adjustments and support.

Quote includes prevailing wages rate. Customer is responsible for the difference in sales and use tax if applicable. If tax exempt please email the tax exempt form to accounting@westnet-inc.com. Payment terms are net 30 with payment milestones. Quote does not include permits or bonds.

Quote was revised 9/16/2023 to remove 1 32" Non-Touch Mapping, 1 Dual Power Module w dual power supply, 1 2U, 1 Wire Management, and 3 Satellight Controllers and 3 Kits and to include 1 Lighting Controller Module, the Sourcewell discount pricing under contract #042021-WNT.

Shipping Information

Ship To: **Bill To:**

Details

Product ID	Product	QTY	Price	Sub Total
2U-SLT-SH-KIT	2U Slotted Shelf - Kit	1.00	$80.75	$80.75
DLSP	MCU Data Line Surge Protector	1.00	$90.25	$90.25
FIN-AUX-L01	First-In MCU Auxiliary Module Lite	1.00	$603.25	$603.25
FIN-Eth-T10	Ethernet Data Activated First-In Type 10 MCU	1.00	$9,021.15	$9,021.15
FINISO4P	Radio Isolation Unit - Four Channel	1.00	$789.45	$789.45
FRMKit-Dual	MCU and Radio Rack Mount Kit	1.00	$184.25	$184.25
HPA-200	High Power Paging Audio Module (includes one speaker)	1.00	$1,781.25	$1,781.25
HPA-200D	High Power Paging Audio Module (includes two speakers)	1.00	$2,175.49	$2,175.49
RK-WM-1U	Wire Management - 1 Unit - Kit	1.00	$61.75	$61.75
SCR26-24VC5	Control Remote (each controls up to 8 functions)	1.00	$1,117.15	$1,117.15
SDBS1	Doorbell Button	1.00	$213.75	$213.75
SDRM38V-FM-2192	Dorm Remote - Flush Mount Kit also required	8.00	$853.34	$6,826.72
SDRMKIT-TBD	Dorm Remote Mounting Kit - TBD	8.00	$207.34	$1,658.72
SKL-LS	Knight Light Strip (7.5 ft.)	3.00	$555.56	$1,666.68
SPC28-HS-1K2PS	Power Module w/ Hub & Spoke Controller, UPS & Dual Power Supplies	1.00	$1,873.40	$1,873.40

Product ID	Product	QTY	Price	Sub Total
SSATKIT-TBD	Satellight Mounting Kit - TBD	5.00	$45.60	$228.00
SSAT-M	Satellight Controller	5.00	$569.98	$2,849.90
SS-DVC	Digital Volume Controller	1.00	$213.75	$213.75
SSETS	Emergency Button	1.00	$213.75	$213.75
SS-MLC	Lighting Controller Module (max 4)	1.00	$675.00	$675.00
SS-OSA	Outside Speaker Audio Module (includes one speaker)	1.00	$569.98	$569.98
SS-OSA-VSW	Outside Speaker Audio Volume Switch	1.00	$225.00	$225.00
SS-SAIU-10-1RB	Appliance and Systems Interface Unit (Comes with 1 Reset Button)	1.00	$1,828.75	$1,828.75
SS-TIM-01	Telephone Interface Module	1.00	$1,139.95	$1,139.95
SS-TTMR-MDC	Turnout Timer - Dual Color (Medium-17.37 inch)	1.00	$783.75	$783.75
SVC-LIFT-FEE	Lift Service Fee	1.00	$1,250.00	$1,250.00

NOTES:

1. In the event that taxes, other than sales tax apply to the purchase of this equipment, said taxes will be paid by the customer.
2. Quote is based on a properly working and installed CAD, radio system(s), station radio(s) and does not include costs for repair or modifications of the CAD, radio system(s), or station radio(s).
3. Any equipment drawings included with this quote are for quoting purposes only and are not to be used as working drawings unless such drawings are labeled "Installation Drawings". See attached Limited Warranty.

Equipment Total	$38,121.84
Install Supplies	$1,490.00
Total Tax (7.750 %)	$3,069.92
Shipping and Handling	$2,017.38
Station Equipment Install	$37,300.00
FiAP Install, Commissioning, and Testing	$0.00
FiAP Training	$0.00
One Year Toll Free Technical Support	$4,236.69
Project Coordination	$2,220.00
Special Engineering Services	$1,250.00
Total Amount	**$89,705.83**

Manufacturer's warranties apply on all parts. First-In warranty is provided by Westnet and consists of one-year parts and labor. Warranty does not apply to damage resulting from outside agencies or extraneous circumstances. Installation labor for any other items is ninety days. This quote is based on the reasonable assumption that the fire station is prepared to accept the above listed parts and that any existing equipment involved with the fire station alarm be in good working order or that it will be prior to commencement of the First-In installation. Westnet has made reasonable attempts to verify that conditions are satisfactory such that installation may occur.However, should an occurrence arise where further parts, labor and/or engineering are required, the customer may be billed at the Purchase Order rate. Any additional parts, labor and/or engineering exceeding $250 will have prior approval, unless otherwise specified by the customer prior to commencement.

If payment is not received by 30 (thirty) days from the date of invoice, a late charge of 1.5% per month of the unpaid balance will be charged to that particular invoice.

WESTNET

15542 Chemical Lane
Huntington Beach, CA 92649
Phone: 714-548-3500   Fax: 714-901-5610
www.FirstInAlerting.com

FIRST-IN

Quote: Napa Fire Station #3 First-In Alerting Smart Station System Revised

To: Maxwell Hitzler	From: Zulema Perez
Napa, CA	

Summary

Total Amount:	**$86,972.91**	Quote ID:	Q-09108-R9Q8 Revision: 1
Shipping Method:	Ground	Date:	9/19/2023
Payment Terms:	Net 30	Effective To:	12/16/2023
Description:	This quote is for Napa Fire Station #3 First-In Alerting Smart Station System including installation and technical support.		

Clarifying Comments:

This quote is based upon installation occurring in 1 trip. If the stations are not ready and additional trips are required, customer agrees to pay additional fees. Customer is responsible for all network connectivity between dispatch and station, as well as the CAD interface if network activation is desired. Customer is responsible for having the radio, network equipment, and power within 6 feet of the Master Control Unit. Quote does not include conduit of more than 20 feet, if required. Customer are to provide VPN access to Westnet for remote adjustments and support.

Quote includes prevailing wages rate. Customer is responsible for the difference in sales and use tax if applicable. If tax exempt please email the tax exempt form to accounting@westnet-inc.com. Payment terms are net 30 with payment milestones. Quote does not include permits or bonds.

Quote was revised 9/16/2023 to remove 1 32" Non-Touch Mapping, 1 Dual Power Module w dual power supply, 1 2U, 1 Wire Management, and to include 1 Lighting Controller Module, the Sourcewell discount pricing under contract #042021-WNT.

Shipping Information

Ship To:	Bill To:

Details

Product ID	Product	QTY	Price	Sub Total
2U-SLT-SH-KIT	2U Slotted Shelf - Kit	1.00	$80.75	$80.75
DLSP	MCU Data Line Surge Protector	1.00	$90.25	$90.25
DL-STROBE-BB #4097	Dorm Light / Strobe Light Back Box - Kit #4097	1.00	$32.78	$32.78
FIN-AUX-L01	First-In MCU Auxiliary Module Lite	1.00	$603.25	$603.25
FIN-Eth-T10	Ethernet Data Activated First-In Type 10 MCU	1.00	$9,021.15	$9,021.15
FINISO4P	Radio Isolation Unit - Four Channel	1.00	$789.45	$789.45
FRMKit-Dual	MCU and Radio Rack Mount Kit	1.00	$184.25	$184.25
HPA-200	High Power Paging Audio Module (includes one speaker)	1.00	$1,781.25	$1,781.25
HPA-200D	High Power Paging Audio Module (includes two speakers)	1.00	$2,175.49	$2,175.49
RK-WM-1U	Wire Management - 1 Unit - Kit	1.00	$61.75	$61.75
SCR26-24VC5	Control Remote (each controls up to 8 functions)	1.00	$1,117.15	$1,117.15
SDBS1	Doorbell Button	1.00	$213.75	$213.75
SDRM38V-FM-2192	Dorm Remote - Flush Mount Kit also required	8.00	$853.34	$6,826.72
SDRMKIT-TBD	Dorm Remote Mounting Kit - TBD	8.00	$207.34	$1,658.72
SPC28-HS-1K2PS	Power Module w/ Hub & Spoke Controller, UPS & Dual Power Supplies	1.00	$1,873.40	$1,873.40

Product ID	Product	QTY	Price	Sub Total
SS-AST-LF	Alerting Strobe Light Fixture	1.00	$213.75	$213.75
SSAT	Satellight (driven off Satellight Controller)	2.00	$280.25	$560.50
SSATKIT-TBD	Satellight Mounting Kit - TBD	7.00	$45.60	$319.20
SSAT-M	Satellight Controller	5.00	$569.98	$2,849.90
SSETS	Emergency Button	1.00	$213.75	$213.75
SS-MLC	Lighting Controller Module (max 4)	1.00	$675.00	$675.00
SS-OSA	Outside Speaker Audio Module (includes one speaker)	1.00	$569.98	$569.98
SS-SAIU-10-1RB	Appliance and Systems Interface Unit (Comes with 1 Reset Button)	1.00	$1,828.75	$1,828.75
SS-SLA-4L	Alerting Strobe Light Adaptor	1.00	$90.25	$90.25
SS-TIM-01	Telephone Interface Module	1.00	$1,139.95	$1,139.95
SS-TTMR-MDC	Turnout Timer - Dual Color (Medium-17.37 inch)	1.00	$783.75	$783.75
SVC-LIFT-FEE	Lift Service Fee	1.00	$1,250.00	$1,250.00

NOTES:

1. In the event that taxes, other than sales tax apply to the purchase of this equipment, said taxes will be paid by the customer.
2. Quote is based on a properly working and installed CAD, radio system(s), station radio(s) and does not include costs for repair or modifications of the CAD, radio system(s), or station radio(s).
3. Any equipment drawings included with this quote are for quoting purposes only and are not to be used as working drawings unless such drawings are labeled "Installation Drawings". See attached Limited Warranty.

Equipment Total	$37,004.89
Install Supplies	$1,485.00
Total Tax (7.750 %)	$2,982.97
Shipping and Handling	$2,049.77
Station Equipment Install	$35,863.24
FiAP Install, Commissioning, and Testing	$0.00
FiAP Training	$0.00
One Year Toll Free Technical Support	$4,117.04
Project Coordination	$2,220.00
Special Engineering Services	$1,250.00
Total Amount	**$86,972.91**

Manufacturer's warranties apply on all parts. First-In warranty is provided by Westnet and consists of one-year parts and labor. Warranty does not apply to damage resulting from outside agencies or extraneous circumstances. Installation labor for any other items is ninety days. This quote is based on the reasonable assumption that the fire station is prepared to accept the above listed parts and that any existing equipment involved with the fire station alarm be in good working order or that it will be prior to commencement of the First-In installation. Westnet has made reasonable attempts to verify that conditions are satisfactory such that installation may occur.However, should an occurrence arise where further parts, labor and/or engineering are required, the customer may be billed at the Purchase Order rate. Any additional parts, labor and/or engineering exceeding $250 will have prior approval, unless otherwise specified by the customer prior to commencement.

If payment is not received by 30 (thirty) days from the date of invoice, a late charge of 1.5% per month of the unpaid balance will be charged to that particular invoice.

WESTNET

15542 Chemical Lane
Huntington Beach, CA 92649
Phone: 714-548-3500 Fax: 714-901-5610
www.FirstInAlerting.com

FIRST-IN

Quote: Napa Fire Station #4 First-In Alerting Smart Station System Revised

To: Maxwell Hitzler

Napa, CA

From: Zulema Perez

Summary

Total Amount:	**$95,453.69**	Quote ID:	Q-09079-X1R4 Revision: 1
Shipping Method:	Ground	Date:	9/19/2023
Payment Terms:	Net 30	Effective To:	12/16/2023
Description:	This quote is for Napa Fire Station #4 First-In Alerting Smart Station System including installation and technical support.		

Clarifying Comments:

This quote is based upon installation occurring in 1 trip. If the stations are not ready and additional trips are required, customer agrees to pay additional fees. Customer is responsible for all network connectivity between dispatch and station, as well as the CAD interface if network activation is desired. Customer is responsible for having the radio, network equipment, and power within 6 feet of the Master Control Unit. Quote does not include conduit of more than 20 feet, if required. Customer are to provide VPN access to Westnet for remote adjustments and support.

Quote includes prevailing wages rate. Customer is responsible for the difference in sales and use tax if applicable. If tax exempt please email the tax exempt form to accounting@westnet-inc.com. Payment terms are net 30 with payment milestones. Quote does not include permits or bonds.

Quote was revised 9/16/2023 to remove 1 32" and 1 55" Non-Touch Mapping, 1 Dual Power Module w dual power supply, 1 2U, 1 Wire Management, and 1 Satellight Controllers and 1 Kits and to include 1 Lighting Controller Module, the Sourcewell discount pricing under contract #042021-WNT.

Shipping Information

Ship To:	Bill To:

Details

Product ID	Product	QTY	Price	Sub Total
2U-SLT-SH-KIT	2U Slotted Shelf - Kit	2.00	$80.75	$161.50
DLSP	MCU Data Line Surge Protector	1.00	$90.25	$90.25
DL-STROBE-BB #4097	Dorm Light / Strobe Light Back Box - Kit #4097	2.00	$32.78	$65.56
FIN-AUX-L01	First-In MCU Auxiliary Module Lite	1.00	$603.25	$603.25
FIN-Eth-T10	Ethernet Data Activated First-In Type 10 MCU	1.00	$9,021.15	$9,021.15
FINISO4P	Radio Isolation Unit - Four Channel	1.00	$789.45	$789.45
FRMKit-Dual	MCU and Radio Rack Mount Kit	1.00	$184.25	$184.25
HOF-10X8X4-GRY-1820	Hoffman Back-Box – Grey ID #1820	3.00	$32.50	$97.50
HPA-200	High Power Paging Audio Module (includes one speaker)	1.00	$1,781.25	$1,781.25
HPA-200D	High Power Paging Audio Module (includes two speakers)	1.00	$2,175.49	$2,175.49
RK-WM-1U	Wire Management - 1 Unit - Kit	2.00	$61.75	$123.50
SCR26-24VC5	Control Remote (each controls up to 8 functions)	1.00	$1,117.15	$1,117.15
SDBS1	Doorbell Button	1.00	$213.75	$213.75
SDRM38V-FM-2192	Dorm Remote - Flush Mount Kit also required	5.00	$853.34	$4,266.70
SDRMKIT-TBD	Dorm Remote Mounting Kit - TBD	5.00	$207.34	$1,036.70

Product ID	Product	QTY	Price	Sub Total
SPC28-HS-1K2PS	Power Module w/ Hub & Spoke Controller, UPS & Dual Power Supplies	2.00	$1,873.40	$3,746.80
SS-AST-LF	Alerting Strobe Light Fixture	2.00	$213.75	$427.50
SSAT	Satellight (driven off Satellight Controller)	6.00	$280.25	$1,681.50
SSATKIT-TBD	Satellight Mounting Kit - TBD	14.00	$45.60	$638.40
SSAT-M	Satellight Controller	8.00	$569.98	$4,559.84
SSETS	Emergency Button	1.00	$213.75	$213.75
SS-MLC	Lighting Controller Module (max 4)	1.00	$675.00	$675.00
SS-OSA	Outside Speaker Audio Module (includes one speaker)	1.00	$569.98	$569.98
SS-SAIU-10-1RB	Appliance and Systems Interface Unit (Comes with 1 Reset Button)	1.00	$1,828.75	$1,828.75
SS-SLA-4L	Alerting Strobe Light Adaptor	1.00	$90.25	$90.25
SS-TIM-01	Telephone Interface Module	1.00	$1,139.95	$1,139.95
SS-TTMR-MDC	Turnout Timer - Dual Color (Medium-17.37 inch)	1.00	$783.75	$783.75
SVC-LIFT-FEE	Lift Service Fee	1.00	$1,250.00	$1,250.00

NOTES:

1. In the event that taxes, other than sales tax apply to the purchase of this equipment, said taxes will be paid by the customer.
2. Quote is based on a properly working and installed CAD, radio system(s), station radio(s) and does not include costs for repair or modifications of the CAD, radio system(s), or station radio(s).
3. Any equipment drawings included with this quote are for quoting purposes only and are not to be used as working drawings unless such drawings are labeled "Installation Drawings". See attached Limited Warranty.

Equipment Total	$39,332.92
Install Supplies	$1,755.00
Total Tax (7.750 %)	$3,184.31
Shipping and Handling	$2,251.32
Station Equipment Install	$41,050.00
FiAP Install, Commissioning, and Testing	$0.00
FiAP Training	$0.00
One Year Toll Free Technical Support	$4,410.14
Project Coordination	$2,220.00
Special Engineering Services	$1,250.00
Total Amount	**$95,453.69**

Manufacturer's warranties apply on all parts. First-In warranty is provided by Westnet and consists of one-year parts and labor. Warranty does not apply to damage resulting from outside agencies or extraneous circumstances. Installation labor for any other items is ninety days. This quote is based on the reasonable assumption that the fire station is prepared to accept the above listed parts and that any existing equipment involved with the fire station alarm be in good working order or that it will be prior to commencement of the First-In installation. Westnet has made reasonable attempts to verify that conditions are satisfactory such that installation may occur.However, should an occurrence arise where further parts, labor and/or engineering are required, the customer may be billed at the Purchase Order rate. Any additional parts, labor and/or engineering exceeding $250 will have prior approval, unless otherwise specified by the customer prior to commencement.

If payment is not received by 30 (thirty) days from the date of invoice, a late charge of 1.5% per month of the unpaid balance will be charged to that particular invoice.

WESTNET

15542 Chemical Lane
Huntington Beach, CA 92649
Phone: 714-548-3500   Fax: 714-901-5610
www.FirstInAlerting.com

FIRST-IN

Quote: Napa Fire Station #5 First-In Alerting Smart Station System Revised

To: Maxwell Hitzler

Napa, CA

From: Zulema Perez

Summary

Total Amount:	**$79,763.01**	Quote ID:	Q-09109-B1W8 Revision: 1
Shipping Method:	Ground	Date:	9/19/2023
Payment Terms:	Net 30	Effective To:	12/16/2023

Description: This quote is for Napa Fire Station #5 First-In Alerting Smart Station System including installation and technical support.

Clarifying Comments: This quote is based upon installation occurring in 1 trip. If the stations are not ready and additional trips are required, customer agrees to pay additional fees. Customer is responsible for all network connectivity between dispatch and station, as well as the CAD interface if network activation is desired. Customer is responsible for having the radio, network equipment, and power within 6 feet of the Master Control Unit. Quote does not include conduit of more than 20 feet, if required. Customer are to provide VPN access to Westnet for remote adjustments and support.

Quote includes prevailing wages rate. Customer is responsible for the difference in sales and use tax if applicable. If tax exempt please email the tax exempt form to accounting@westnet-inc.com. Payment terms are net 30 with payment milestones. Quote does not include permits or bonds.

Quote was revised 9/16/2023 to remove 1 32" Non-Touch Mapping, 1 Dual Power Module w dual power supply, 1 2U, 1 Wire Management, and 1 Satellight Controllers and 1 Kits and to include 1 Lighting Controller Module, the Sourcewell discount pricing under contract #042021-WNT.

Shipping Information

Ship To: | **Bill To:**

Details

Product ID	Product	QTY	Price	Sub Total
2U-SLT-SH-KIT	2U Slotted Shelf - Kit	1.00	$80.75	$80.75
DLSP	MCU Data Line Surge Protector	1.00	$90.25	$90.25
DL-STROBE-BB #4097	Dorm Light / Strobe Light Back Box - Kit #4097	1.00	$32.78	$32.78
FIN-AUX-L01	First-In MCU Auxiliary Module Lite	1.00	$603.25	$603.25
FIN-Eth-T10	Ethernet Data Activated First-In Type 10 MCU	1.00	$9,021.15	$9,021.15
FINISO4P	Radio Isolation Unit - Four Channel	1.00	$789.45	$789.45
FRMKit-Dual	MCU and Radio Rack Mount Kit	1.00	$184.25	$184.25
HPA-200D	High Power Paging Audio Module (includes two speakers)	1.00	$2,175.49	$2,175.49
RK-WM-1U	Wire Management - 1 Unit - Kit	1.00	$61.75	$61.75
SCR26-24VC5	Control Remote (each controls up to 8 functions)	1.00	$1,117.15	$1,117.15
SDBS1	Doorbell Button	1.00	$213.75	$213.75
SDRM38V-FM-2192	Dorm Remote - Flush Mount Kit also required	4.00	$853.34	$3,413.36
SDRMKIT-TBD	Dorm Remote Mounting Kit - TBD	4.00	$207.34	$829.36
SPC28-HS-1K2PS	Power Module w/ Hub & Spoke Controller, UPS & Dual Power Supplies	1.00	$1,873.40	$1,873.40
SS-AST-LF	Alerting Strobe Light Fixture	1.00	$213.75	$213.75

Product ID	Product	QTY	Price	Sub Total
SSAT	Satellight (driven off Satellight Controller)	5.00	$280.25	$1,401.25
SSATKIT-TBD	Satellight Mounting Kit - TBD	10.00	$45.60	$456.00
SSAT-M	Satellight Controller	5.00	$569.98	$2,849.90
SS-DVC	Digital Volume Controller	1.00	$213.75	$213.75
SSETS	Emergency Button	1.00	$213.75	$213.75
SS-MLC	Lighting Controller Module (max 4)	1.00	$675.00	$675.00
SS-OSA	Outside Speaker Audio Module (includes one speaker)	1.00	$569.98	$569.98
SS-SAIU-10-1RB	Appliance and Systems Interface Unit (Comes with 1 Reset Button)	1.00	$1,828.75	$1,828.75
SS-SLA-4L	Alerting Strobe Light Adaptor	1.00	$90.25	$90.25
SS-TIM-01	Telephone Interface Module	1.00	$1,139.95	$1,139.95
SS-TTMR-MDC	Turnout Timer - Dual Color (Medium-17.37 inch)	1.00	$783.75	$783.75
SVC-LIFT-FEE	Lift Service Fee	1.00	$1,250.00	$1,250.00

NOTES:

1. In the event that taxes, other than sales tax apply to the purchase of this equipment, said taxes will be paid by the customer.
2. Quote is based on a properly working and installed CAD, radio system(s), station radio(s) and does not include costs for repair or modifications of the CAD, radio system(s), or station radio(s).
3. Any equipment drawings included with this quote are for quoting purposes only and are not to be used as working drawings unless such drawings are labeled "Installation Drawings". See attached Limited Warranty.

Equipment Total	$32,172.22
Install Supplies	$1,440.00
Total Tax (7.750 %)	$2,604.95
Shipping and Handling	$1,724.07
Station Equipment Install	$34,776.00
FiAP Install, Commissioning, and Testing	$0.00
FiAP Training	$0.00
One Year Toll Free Technical Support	$3,575.77
Project Coordination	$2,220.00
Special Engineering Services	$1,250.00
Total Amount	**$79,763.01**

Manufacturer's warranties apply on all parts. First-In warranty is provided by Westnet and consists of one-year parts and labor. Warranty does not apply to damage resulting from outside agencies or extraneous circumstances. Installation labor for any other items is ninety days. This quote is based on the reasonable assumption that the fire station is prepared to accept the above listed parts and that any existing equipment involved with the fire station alarm be in good working order or that it will be prior to commencement of the First-In installation. Westnet has made reasonable attempts to verify that conditions are satisfactory such that installation may occur.However, should an occurrence arise where further parts, labor and/or engineering are required, the customer may be billed at the Purchase Order rate. Any additional parts, labor and/or engineering exceeding $250 will have prior approval, unless otherwise specified by the customer prior to commencement.

If payment is not received by 30 (thirty) days from the date of invoice, a late charge of 1.5% per month of the unpaid balance will be charged to that particular invoice.