



Pricing Proposal

Quotation #: 27139706
 Reference #: Budgetary
 Created On: Feb-06-2026
 Valid Until: Feb-28-2026

CA-City of Napa

Scott Nielsen
 CA
 United States

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All Prices are in US Dollar (USD)

Additional Comments

Payment Schedule:

4/1/26-3/31/27 - \$308,448.00
 4/1/27-3/31/28 - \$308,448.00
 4/1/28-3/31/29 - \$318,528.00
 4/1/29-3/31/30 - \$318,528.00
 4/1/30-3/31/31 - \$318,528.00

Total: \$1,572,480.00

Budgetary Pricing does not include CDT Fees

*Disclaimer: The pricing provided in this quote is based on estimated statewide license volumes. CDT will confirm the final statewide pricing tier once all customer commitments have been received.

This quote has been marked as budgetary, as certain pricing may require approval from Microsoft. Please note, SHI is unable to process Purchase Orders against budgetary quotes. Kindly reach out to your SHI sales team for a Final Quote once you have determined your required counts and licenses.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-2429573. CAGE 1HTE0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

Inside Account Manager

Alex Chrysanthopoulos
 SHI
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 Somerset, NJ 08873

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Years 1 located on sheet 2
Years 2-5 located on sheet 3