

CUSTOMER QUOTE

SALES QUOTE

19062701

COMPANY: **City of Napa**
 ATTENTION: **Jerry Livingston**
 ADDRESS: **770 Jackson St.**
 CITY: **Napa, CA 94559**
 PHONE: **(707)258-7863**

SHIP TO:
 COMPANY:
 ATTENTION: DEPT:
 ADDRESS:
 CITY: STATE:
 PHONE: FAX:

jlivingston@cityofnapa.org

QTY	EQUIPMENT DESCRIPTION	NASPO UNIT COST	NASPO EXTENDED COST
<u>Mountain Top Repeaters (Master Site for Blue and Fire) - Montecito - Oat Hill</u>			
4	CHASSIS, TB9400, DUAL, 50W - TB9415D-050H	\$909.75	\$3,639.00
4	RECITER, TB9400, 148-174MHZ - T01-01103-DAAA	\$4,557.00	\$18,228.00
4	LINEAR PWR AMP, TB9400, 148-174MHZ, 100W - T01-01121-DBBA	\$1,914.00	\$7,656.00
4	PMU, TB9000, 48VACDC AUX12V - TBA30A4-4100	\$1,223.25	\$4,893.00
4	SFE DIGITAL FIXED STATION INTERFACE - TBAS060	\$405.75	\$1,623.00
4	SFE CENTRAL VOTER (TB91/94) - TBAS061	\$3,744.75	\$14,979.00
4	SFE SIMULCAST ENABLE (TB91/94) TBAS062	\$2,118.75	\$8,475.00
4	AUXILIARY SUPPORT BRACKET, TB8/9 - TBAA03-13	\$22.50	\$90.00
4	RXONLY, TB9400, 148-174MHZ - T01-01104-DAAA	\$2,267.25	\$9,069.00
<u>Satellite Site for Blue and Fire - B Tank</u>			
2	CHASSIS, TB9400, DUAL, 50W - TB9415D-050H	\$909.75	\$1,819.50
2	RECITER, TB9400, 148-174MHZ - T01-01103-DAAA	\$4,557.00	\$9,114.00
2	LINEAR PWR AMP, TB9400, 148-174MHZ, 100W - T01-01121-DBBA	\$1,914.00	\$3,828.00
2	PMU, TB9000, 48VACDC AUX12V - TBA30A4-4100	\$1,223.25	\$2,446.50
2	SFE IP NETWORKING SATELLITE - TBAS071	\$591.00	\$1,182.00
2	SFE SIMULCAST ENABLE (TB91/94) TBAS062	\$2,118.75	\$4,237.50
2	AUXILIARY SUPPORT BRACKET, TB8/9 - TBAA03-13	\$22.50	\$45.00
2	RXONLY, TB9400, 148-174MHZ - T01-01104-DAAA	\$2,267.25	\$4,534.50
<u>City Fire Meritage</u>			
1	TB9400 Single Receiver x1 Capable Chassis Assembly HRS - TB9444-RX1H	\$816.00	\$816.00
1	Reciter, TB9400, P25 Rx Only 148-174 Mhz - T01-01104-DAAA	\$2,267.25	\$2,267.25
1	Repeater, Power Management Unit, TB9000, AC AUX12 - TBA30A0-0100	\$861.00	\$861.00
1	SFE Key - IP Networking Satellite Rx Only - TBAS071-R0	\$295.50	\$295.50
1	TB8000/9000 Auxiliary Support Bracket - TBAA03-13	\$22.50	\$22.50
1	CABLE, PMU IEC, 6.5FT - 219-01561-00	\$8.25	\$8.25
<u>Corp Yard</u>			
1	TB9400 Multi Receiver x2 Capable Chassis Assembly HRS - TB9444-RX2H	\$815.25	\$815.25
2	Reciter, TB9400, P25 Rx Only 148-174 Mhz - T01-01104-DAAA	\$2,267.25	\$4,534.50
1	Repeater, Power Management Unit, TB9000, 12VDC AUX12V - TBA3001-1100	\$861.00	\$861.00
2	SFE Key - IP Networking Satellite Rx Only - TBAS071-R0	\$295.50	\$591.00
1	TB8000/9000 Auxiliary Support Bracket - TBAA03-13	\$22.50	\$22.50

SPECIAL INSTRUCTIONS:		SUBTOTAL	
ALL ORDERS ARE SUBJECTED TO 25% RESTOCKING FEE IF CANCELLED OR RETURNED.	TAX RATE	0.00%	\$0.00
QUOTE IS VALID FOR 30 DAYS	SHIPPING		\$ -
	SERVICE		
	TOTAL DUE		\$ -

NOTE: This quote is intended only for the use of the person/s to whom it is addressed and may contain information that is privileged, confidential, and protected from disclosure under applicable law. If the reader of this message is not the intended recipient, you are hereby notified that any dissemination, distribution or copying of this communication is strictly prohibited.

COMPLETED BY	CONTACT INFORMATION	DATE	SIGNATURE	PO #
Cathy Conley	OFFICE: (510) 864-7900 MOBILE: (510)703-3411 cconley@2viscom.com	6/27/2019		

THANK YOU FOR CHOOSING VISION COMMUNICATIONS, CO.

VISION COMMUNICATIONS CO
 1770 Neptune Dr. San Leandro, CA 94577
 PHONE (510) 346-0300 FAX (510) 346-8474

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QTY	EQUIPMENT DESCRIPTION	NASPO UNIT COST	NASPO EXTENDED COST
<u>Sugarloaf Blue Channel</u>			
1	TB9400 Single Receiver x1 Capable Chassis Assembly HRS - TB9444-RX1H	\$815.25	\$815.25
1	Reciter, TB9400, P25 Rx Only 148-174 Mhz - T01-01104-DAAA	\$2,267.25	\$2,267.25
1	Repeater, Power Management Unit, TB9000, 48V AC/DC AUX 12V - TBA30A4-4100	\$1,223.25	\$1,223.25
1	SFE Key - IP Networking Satellite Rx Only - TBAS071-R0	\$295.50	\$295.50
1	TB8000/9000 Auxiliary Support Bracket - TBAA03-13	\$22.50	\$22.50
<u>Console Gateway</u>			
1	TB81/91 SUBRACK MULTI RCTR MAX 5 CHLS - TBA2645	\$994.50	\$994.50
2	P25 CONSOLE GATEWAY RECITER DES - TBA50H2-PAC1	\$3,966.00	\$7,932.00
1	Repeater, Power Management Unit, TB9000, AC AUX12 - TBA30A0-0100	\$861.00	\$861.00
2	SFE MDC1200 SIGNALING ON ANALOG LINE - TBAS054	\$203.25	\$406.50
1	CABLE, PMU IEC, 6.5FT - 219-01561-00	\$8.25	\$8.25
<u>GPS Components (One per Site)</u>			
3	SECURESYNC GPS Master Oscillator, Ethernet Port, 10 NHZ Output, 48/24 VDC - 1200-413	\$4,757.00	\$14,271.00
3	GPS Antenna & Bracket (No Mast) - M8230	\$289.00	\$867.00
3	Line Surge Supressor - M8226	\$295.00	\$885.00
1	Spare Antenna - M8230	\$289.00	\$289.00
<u>Spares</u>			
1	SPARE Linear Power Amplifier, TB9400, 148-174 MHZ, 100 Watts - T01-01121-DBBA	\$1,914.00	\$1,914.00
1	SPARE Power Management Unit, TB9000, 48V AC/DC AUX 12V - TBA30A4-4100	\$1,223.25	\$1,223.25
1	SPARE Repeater, Power Management Unit, TB9000, AC AUX12 - TBA30A0-0100	\$861.00	\$861.00
1	SPARE Repeater, Power Management Unit, TB9000, 12VDC AUX12V - TBA3001-1100	\$861.00	\$861.00
1	SPARE CABLE, PMU IEC, 6.5FT - 219-01561-00	\$8.25	\$8.25
1	SPARE Mains Power Lead US/CAN IEC - T952-340	\$11.25	\$11.25
1	SPARE Reciter, TB9400, 148-174MHZ - T01-01103-DAAA	\$4,557.00	\$4,557.00
1	Cable assy pwr banana TMAA23-02 - 219-02949-00	\$45.00	\$45.00
1	TP93/94 USB to RJ11 Programming Cable - T03-00118-0601	\$28.50	\$28.50
1	TP81/93/94 PROGRAMMING ADAPTOR - T03-00118-0101	\$90.00	\$90.00
2	TBC Reciter Power Cables (to enable tuning with a subrack or from a bench power supply) - T01-01150-0001	\$70.50	\$141.00
1	TB9400 Programming Kit - TB9400 is web based programming	\$0.00	\$0.00

Tait NASPO Contract #06913
 Public Safety Communications Equipment

<u>Service</u>			
5	Tait Services - Project Management - SVF-PMN	\$2,000.00	\$10,000.00
9	Tait Services - System Design - SVF-SYS	\$2,000.00	\$18,000.00
5	Tait Services - Commissioning - SVF-COM	\$1,600.00	\$8,000.00
1	Travel and Lodging - L-T&L	\$4,453.13	\$4,453.13
1	Tait Infrastructure Standard Support Services - Year 1	\$5,726.95	\$5,726.95
1	Tait Infrastructure Standard Support Services - Year 2	\$5,883.75	\$5,883.75
1	Tait Infrastructure Standard Support Services - Year 3	\$6,045.26	\$6,045.26
1	Tait Infrastructure Standard Support Services - Year 4	\$6,211.66	\$6,211.66
1	Tait Infrastructure Standard Support Services - Year 5	\$6,382.97	\$6,382.97
5	Tait Services - Coverage Verification Testing - classification - no Coverage guarantee - SVF-CVT	\$1,600.00	\$8,000.00
5	Tait Services - CVT - analysis and report generation - SVF-SYS	\$2,000.00	\$10,000.00
5	Tait Travel and Lodging to support optional CVT - if done at same time as commissioning - L-T&L	\$459.38	\$2,296.90

Equipment Subtotal	\$ 147,832.00
TAX RATE 7.75%	\$11,456.98
SHIPPING	\$ 2,100.00
SERVICE	\$91,000.62
TOTAL DUE	\$ 252,389.60

SPECIAL INSTRUCTIONS:

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QUOTE IS VALID FOR 30 DAYS

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