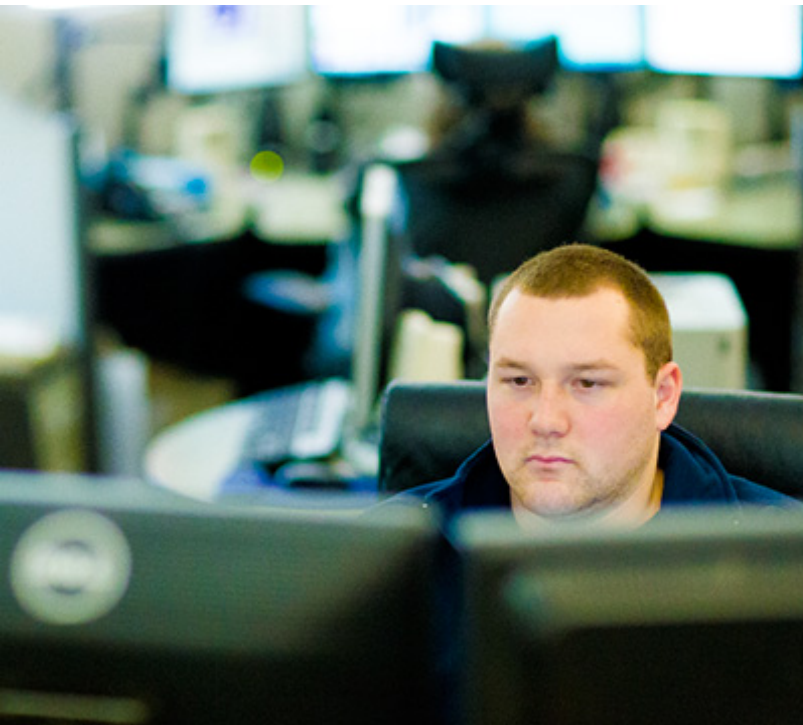




NAPA, CITY OF
NAPA FD APX8000XE (20) AND CHARGERS
08/03/2023

08/03/2023

NAPA, CITY OF
770 JACKSON ST
NAPA, CA 94559

RE: Motorola Quote for NAPA FD APX8000XE (20) AND CHARGERS
Dear Max Hitzler,

Motorola Solutions is pleased to present NAPA, CITY OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide NAPA, CITY OF with the best products and services available in the communications industry. Please direct any questions to Nathan Tran at nathan.tran@telepathcorp.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Nathan Tran

Motorola Solutions Manufacturer's Representative



QUOTE-2257992
NAPA FD APX8000XE (20) AND
CHARGERS

Billing Address:
NAPA, CITY OF
770 JACKSON ST
NAPA, CA 94559
US

Quote Date:08/03/2023
Expiration Date:10/02/2023
Quote Created By:
Nathan Tran
nathan.tran@telepathcorp.com

End Customer:
NAPA, CITY OF
Max Hitzler
mhitzler@cityofnapa.org

Contract: 17724 - HGAC (TX)-RA05-21

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 8000 Series	APX8000XE				
1	H91TGD9PW7AN	APX 8000 ALL BAND PORTABLE MODEL 3.5	20	\$7,774.00	\$5,675.02	\$113,500.40
1a	H869BW	ENH: MULTIKEY	20	\$363.00	\$264.99	\$5,299.80
1b	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	20	\$567.00	\$413.91	\$8,278.20
1c	QA02006AC	ENH: APX8000XE RUGGED RADIO	20	\$880.00	\$642.40	\$12,848.00
1d	QA09001AB	ADD: WIFI CAPABILITY	20	\$330.00	\$240.90	\$4,818.00
1e	H842AZ	ADD: APX6000XE/APX8000XE SINGLE UNIT PKG	20	\$0.00	\$0.00	\$0.00
1f	Q629AH	ENH: AES ENCRYPTION AND ADP	20	\$523.00	\$381.79	\$7,635.80
1g	HA00690AA	ADD: 7Y ESSENTIAL SERVICE HTP	20	\$386.00	\$386.00	\$7,720.00
1h	Q361AN	ADD: P25 9600 BAUD TRUNKING	20	\$330.00	\$240.90	\$4,818.00
1i	QA00580AA	ADD: TDMA OPERATION	20	\$495.00	\$361.35	\$7,227.00
1j	QA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	20	\$0.00	\$0.00	\$0.00
1k	H38BS	ADD: SMARTZONE OPERATION	20	\$1,650.00	\$1,204.50	\$24,090.00



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800



QUOTE-2257992
NAPA FD APX8000XE (20) AND
CHARGERS

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
2	PMNN4504A	BATT IMPRES 2 LIION UL2054 DIV2 R IP68 3400T	20	\$222.92	\$167.19	\$3,343.80
3	PMMN4132ABLK	ACCESSORY KIT,XVE500 REMOTE SPEAKER MICROPHONE, BLACK WITH KNOB	20	\$680.40	\$510.30	\$10,206.00
4	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	10	\$186.50	\$139.88	\$1,398.80
5	NNTN8844A	CHARGER, MULTI-UNIT, IMPRES 2, 6-DISP, NA/LA- PLUG, ACC USB CHGR	2	\$1,705.20	\$1,278.90	\$2,557.80

Subtotal \$213,741.60

Estimated Tax \$16,564.97

Grand Total **\$230,306.57(USD)**

Notes:



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800



Purchase Order Checklist
Marked as PO/ Contract/ Notice to Proceed on Company Letterhead (PO will not be processed without this)
PO Number/ Contract Number
PO Date
Vendor = Motorola Solutions, Inc.
Payment (Billing) Terms/ State Contract Number
Bill-To Name on PO must be equal to the <i>Legal</i> Bill-To Name
Bill-To Address
Ship-To Address (If we are shipping to a MR location, it must be documented on PO)
Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)
PO Amount must be equal to or greater than Order Total
Non-Editable Format (Word/ Excel templates cannot be accepted)
Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept
Ship To Contact Name & Phone #
Tax Exemption Status
Signatures (As required)