

EXHIBIT A



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
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 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-457388-45210.924KP

Issued: 10/11/2023

Quote Expiration: 10/31/2023

Estimated Contract Start Date: 10/15/2023

Account Number: 128688

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business;Delivery;Invoice-1539 1st St 1539 1st St Napa, CA 94559-2840 USA	Napa Police Dept. - CA 1539 1st St Napa CA 94559-2840 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kyle Panasewicz Phone: +1 4803294734 Email: kylep@axon.com Fax: (480) 905-2071	KRISTOFER JENNY Phone: 707-257-9671 Email: kjenny@cityofnapa.org Fax:

Quote Summary

Program Length	62 Months
TOTAL COST	\$1,559,686.62
ESTIMATED TOTAL W/ TAX	\$1,594,238.43

Discount Summary

Average Savings Per Year	\$103,785.53
TOTAL SAVINGS	\$536,225.22

Payment Summary

Date	Subtotal	Tax	Total
Nov 2023	\$319,147.69	\$6,781.36	\$325,929.05
Nov 2024	\$310,134.73	\$6,942.64	\$317,077.37
Nov 2025	\$310,134.73	\$6,942.64	\$317,077.37
Nov 2026	\$310,134.73	\$6,942.64	\$317,077.37
Nov 2027	\$310,134.74	\$6,942.53	\$317,077.27
Total	\$1,559,686.62	\$34,551.81	\$1,594,238.43

Quote Unbundled Price:	\$2,095,911.84
Quote List Price:	\$1,909,136.64
Quote Subtotal:	\$1,559,686.62

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1			\$1.00	(\$2,081.04)	(\$2,081.04)	(\$161.28)	(\$2,242.32)
20245	TASER 7 CERTIFICATION PLAN TRUE UP	20	12		\$51.00	\$0.00	\$0.00	\$0.00	\$0.00
OSP10 Prem	Officer Safety Plan 10 Premium	40	60	\$364.01	\$323.90	\$274.52	\$658,848.00	\$15,892.06	\$674,740.06
T00001	AB4 FLEX POV TAP BUNDLE	40	60	\$6.91	\$7.04	\$7.04	\$16,896.00	\$971.46	\$17,867.46
BWCamTAP	Body Worn Camera TAP Bundle	1	60	\$37.87	\$32.50	\$0.00	\$0.00	\$0.00	\$0.00
BWCamTAP	Body Worn Camera TAP Bundle	23	60	\$35.80	\$32.50	\$32.50	\$44,850.00	\$2,685.70	\$47,535.70
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	60	\$70.49	\$34.66	\$34.66	\$6,238.80	\$483.51	\$6,722.31
Unlim10 Prem	Unlimited10 Premium Bundle	49	60	\$287.02	\$259.98	\$242.28	\$712,303.20	\$13,760.88	\$726,064.08
A la Carte Hardware									
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	11			\$31.30	\$31.30	\$344.30	\$26.68	\$370.98
100775	AB4 MAGNETIC DISCONNECT CABLE	40			\$39.00	\$39.00	\$1,560.00	\$120.90	\$1,680.90
H00004	AB4 FLEX POV HARDWARE BUNDLE	40			\$249.00	\$249.00	\$9,960.00	\$771.90	\$10,731.90
H00001	AB4 Camera Bundle	1			\$849.00	\$0.00	\$0.00	\$0.00	\$0.00
H00001	AB4 Camera Bundle	26			\$849.00	\$0.00	\$0.00	\$0.00	\$0.00
H00002	AB4 Multi Bay Dock Bundle	15			\$1,638.90	\$0.00	\$0.00	\$0.00	\$0.00
H00001	AB4 Camera Bundle	89			\$849.00	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Software									
73682	AUTO TAGGING LICENSE	99	2		\$9.00	\$9.00	\$1,782.00	\$0.00	\$1,782.00
73739	PERFORMANCE LICENSE	99	2		\$9.00	\$9.00	\$1,782.00	\$0.00	\$1,782.00
50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	2	62		\$27.22	\$27.22	\$3,375.28	\$0.00	\$3,375.28
50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	62		\$31.79	\$31.79	\$3,941.96	\$0.00	\$3,941.96
100678	INVESTIGATE PRO USB DONGLE	1			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
100749	INVESTIGATE PRO DONGLE LICENSE	1	62		\$272.19	\$272.19	\$16,875.78	\$0.00	\$16,875.78
50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	4	62		\$107.79	\$107.79	\$26,731.92	\$0.00	\$26,731.92
ProLicense	Pro License Bundle	95	2		\$39.00	\$39.00	\$7,410.00	\$0.00	\$7,410.00
BasicLicense	Basic License Bundle	4	2		\$15.00	\$15.00	\$120.00	\$0.00	\$120.00
ProLicense	Pro License Bundle	18	60		\$42.91	\$42.25	\$45,629.82	\$0.00	\$45,629.82
A la Carte Services									
85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1			\$6,800.00	\$0.00	\$0.00	\$0.00	\$0.00
20379	VR 1-DAY SERVICE	1			\$4,950.00	\$0.00	\$0.00	\$0.00	\$0.00
85055	AXON FULL SERVICE	1			\$26,775.00	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Warranties									
80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	2		\$7.13	\$0.00	\$0.00	\$0.00	\$0.00

80395	EXT WARRANTY, TASER 7 HANDLE	20	2	\$7.13	\$0.00	\$0.00	\$0.00	\$0.00
80374	EXT WARRANTY, TASER 7 BATTERY PACK	24	2	\$0.48	\$0.00	\$0.00	\$0.00	\$0.00
50448	EXT WARRANTY, INTERVIEW ROOM	2	62	\$25.15	\$25.15	\$3,118.60	\$0.00	\$3,118.60
Total						\$1,559,686.62	\$34,551.81	\$1,594,238.43

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	89	11/15/2023
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	1	11/15/2023
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	26	11/15/2023
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	2	11/15/2023
AB4 Camera Bundle	100466	USB-C to USB-C CABLE FOR AB4	98	11/15/2023
AB4 Camera Bundle	100466	USB-C to USB-C CABLE FOR AB4	2	11/15/2023
AB4 Camera Bundle	100466	USB-C to USB-C CABLE FOR AB4	29	11/15/2023
AB4 Camera Bundle	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	3	11/15/2023
AB4 Camera Bundle	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	7	11/15/2023
AB4 Camera Bundle	11508	MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK	40	11/15/2023
AB4 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	46	11/15/2023
AB4 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	19	11/15/2023
AB4 FLEX POV HARDWARE BUNDLE	100200	AB4 FLEX POV MODULE	40	11/15/2023
AB4 FLEX POV HARDWARE BUNDLE	100200	AB4 FLEX POV MODULE	1	11/15/2023
AB4 FLEX POV HARDWARE BUNDLE	100852	AXON BODY 4 POV C-CLIP	40	11/15/2023
AB4 FLEX POV HARDWARE BUNDLE	100854	AXON BODY 4 POV TACTICAL SWAT KIT W/ARC RAIL	12	11/15/2023
AB4 FLEX POV HARDWARE BUNDLE	100856	AXON BODY 4 POV BALLCAP MOUNT	6	11/15/2023
AB4 FLEX POV HARDWARE BUNDLE	100858	AXON BODY 4 POV UNIVERSAL HELMET MOUNT	4	11/15/2023
AB4 FLEX POV HARDWARE BUNDLE	100863	BALLISTIC VEST MOUNT, AXON BODY 4 POV	5	11/15/2023
AB4 FLEX POV HARDWARE BUNDLE	100864	OAKLEY FLAK 2.0 MOUNT, AXON BODY 4 POV	13	11/15/2023
AB4 FLEX POV HARDWARE BUNDLE	100958	AB4 FLEX POV MODULE CABLE 48 IN.	40	11/15/2023
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	15	11/15/2023
AB4 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	15	11/15/2023
AB4 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	15	11/15/2023
Officer Safety Plan 10 Premium	100126	AXON VR TACTICAL BAG	1	11/15/2023
Officer Safety Plan 10 Premium	100186	HTC FOCUS 3 WRIST TRACKER	2	11/15/2023
Officer Safety Plan 10 Premium	100390	TASER 10 HANDLE, YLW, CLASS 3R	40	11/15/2023
Officer Safety Plan 10 Premium	100390	TASER 10 HANDLE, YLW, CLASS 3R	1	11/15/2023
Officer Safety Plan 10 Premium	100393	TASER 10 LIVE DUTY MAGAZINE BLACK	40	11/15/2023
Officer Safety Plan 10 Premium	100393	TASER 10 LIVE DUTY MAGAZINE BLACK	1	11/15/2023
Officer Safety Plan 10 Premium	100395	TASER 10 LIVE TRAINING MAGAZINE PURPLE	2	11/15/2023
Officer Safety Plan 10 Premium	100396	TASER 10 INERT MAGAZINE RED	2	11/15/2023
Officer Safety Plan 10 Premium	100399	TASER 10 LIVE CARTRIDGE	800	11/15/2023
Officer Safety Plan 10 Premium	100400	TASER 10 HALT CARTRIDGE	240	11/15/2023
Officer Safety Plan 10 Premium	100401	TASER 10 INERT CARTRIDGE	16	11/15/2023
Officer Safety Plan 10 Premium	100611	TASER 10 SAFARILAND HOLSTER, RH	5	11/15/2023
Officer Safety Plan 10 Premium	100613	TASER 10 SAFARILAND HOLSTER, LH	35	11/15/2023
Officer Safety Plan 10 Premium	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	1	11/15/2023
Officer Safety Plan 10 Premium	100748	TASER 10 VR CONTROLLER	1	11/15/2023
Officer Safety Plan 10 Premium	20018	TASER BATTERY PACK, TACTICAL	40	11/15/2023

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
Officer Safety Plan 10 Premium	20018	TASER BATTERY PACK, TACTICAL	7	11/15/2023
Officer Safety Plan 10 Premium	20018	TASER BATTERY PACK, TACTICAL	1	11/15/2023
Officer Safety Plan 10 Premium	20296	VR TABLET	1	11/15/2023
Officer Safety Plan 10 Premium	20297	VR TABLET CASE	1	11/15/2023
Officer Safety Plan 10 Premium	20298	VR-ENABLED SIRT 115C CONTROLLER	1	11/15/2023
Officer Safety Plan 10 Premium	20378	HTC FOCUS 3 VR HEADSET	2	11/15/2023
Officer Safety Plan 10 Premium	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	11/15/2023
Officer Safety Plan 10 Premium	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	11/15/2023
Officer Safety Plan 10 Premium	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	80	11/15/2023
Officer Safety Plan 10 Premium	74200	TASER 6-BAY DOCK AND CORE	1	11/15/2023
Officer Safety Plan 10 Premium	75015	SIGNAL SIDEARM KIT	40	11/15/2023
Unlimited10 Premium Bundle	100126	AXON VR TACTICAL BAG	1	11/15/2023
Unlimited10 Premium Bundle	100186	HTC FOCUS 3 WRIST TRACKER	2	11/15/2023
Unlimited10 Premium Bundle	100748	TASER 10 VR CONTROLLER	1	11/15/2023
Unlimited10 Premium Bundle	20296	VR TABLET	1	11/15/2023
Unlimited10 Premium Bundle	20297	VR TABLET CASE	1	11/15/2023
Unlimited10 Premium Bundle	20298	VR-ENABLED SIRT 115C CONTROLLER	1	11/15/2023
Unlimited10 Premium Bundle	20378	HTC FOCUS 3 VR HEADSET	2	11/15/2023
Unlimited10 Premium Bundle	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	98	11/15/2023
Unlimited10 Premium Bundle	75015	SIGNAL SIDEARM KIT	49	11/15/2023
A la Carte	100775	AB4 MAGNETIC DISCONNECT CABLE	40	11/15/2023
A la Carte	74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	11	11/15/2023
Officer Safety Plan 10 Premium	100399	TASER 10 LIVE CARTRIDGE	80	11/15/2024
Officer Safety Plan 10 Premium	100399	TASER 10 LIVE CARTRIDGE	80	11/15/2025
Officer Safety Plan 10 Premium	100400	TASER 10 HALT CARTRIDGE	240	11/15/2025
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	3	05/15/2026
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	23	05/15/2026
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	1	05/15/2026
Officer Safety Plan 10 Premium	100210	VIRTUAL REALITY TABLET REFRESH ONE	1	05/15/2026
Officer Safety Plan 10 Premium	20373	VIRTUAL REALITY HEADSET REFRESH ONE	2	05/15/2026
Officer Safety Plan 10 Premium	73309	AXON CAMERA REFRESH ONE	41	05/15/2026
Officer Safety Plan 10 Premium	73689	MULTI-BAY BWC DOCK 1ST REFRESH	5	05/15/2026
Unlimited10 Premium Bundle	100210	VIRTUAL REALITY TABLET REFRESH ONE	1	05/15/2026
Unlimited10 Premium Bundle	20373	VIRTUAL REALITY HEADSET REFRESH ONE	2	05/15/2026
Unlimited10 Premium Bundle	73309	AXON CAMERA REFRESH ONE	50	05/15/2026
Unlimited10 Premium Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	7	05/15/2026
Officer Safety Plan 10 Premium	100399	TASER 10 LIVE CARTRIDGE	80	11/15/2026
Officer Safety Plan 10 Premium	100399	TASER 10 LIVE CARTRIDGE	80	11/15/2027
AB4 FLEX POV TAP BUNDLE	100976	AB4 FLEX POV REFRESH ONE	41	11/15/2028
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	MULTI-BAY BWC DOCK 2ND REFRESH	3	11/15/2028
Body Worn Camera TAP Bundle	73310	AXON CAMERA REFRESH TWO	23	11/15/2028
Body Worn Camera TAP Bundle	73310	AXON CAMERA REFRESH TWO	1	11/15/2028
Officer Safety Plan 10 Premium	73310	AXON CAMERA REFRESH TWO	41	11/15/2028
Officer Safety Plan 10 Premium	73688	MULTI-BAY BWC DOCK 2ND REFRESH	5	11/15/2028
Unlimited10 Premium Bundle	73310	AXON CAMERA REFRESH TWO	50	11/15/2028
Unlimited10 Premium Bundle	73688	MULTI-BAY BWC DOCK 2ND REFRESH	7	11/15/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	4	10/15/2023	12/14/2023
Basic License Bundle	736840	EVIDENCE.COM BASIC ACCESS LICENSE	4	10/15/2023	12/14/2023
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	285	10/15/2023	12/14/2023
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	95	10/15/2023	12/14/2023
A la Carte	100678	INVESTIGATE PRO USB DONGLE	1	10/15/2023	12/14/2028
A la Carte	100749	INVESTIGATE PRO DONGLE LICENSE	1	10/15/2023	12/14/2028
A la Carte	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	2	10/15/2023	12/14/2028
A la Carte	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	10/15/2023	12/14/2028
A la Carte	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	4	10/15/2023	12/14/2028
A la Carte	73682	AUTO TAGGING LICENSE	99	10/15/2023	12/14/2023
A la Carte	73739	PERFORMANCE LICENSE	99	10/15/2023	12/14/2023
Officer Safety Plan 10 Premium	100165	UNLIMITED 3RD-PARTY STORAGE	40	12/15/2023	12/14/2028
Officer Safety Plan 10 Premium	100590	MY90 LICENSE	40	12/15/2023	12/14/2028
Officer Safety Plan 10 Premium	20248	TASER 7 EVIDENCE.COM LICENSE	40	12/15/2023	12/14/2028
Officer Safety Plan 10 Premium	20248	TASER 7 EVIDENCE.COM LICENSE	1	12/15/2023	12/14/2028
Officer Safety Plan 10 Premium	20370	FULL VR TASER 7 ADD-ON USER ACCESS	40	12/15/2023	12/14/2028
Officer Safety Plan 10 Premium	73478	REDACTION ASSISTANT USER LICENSE	40	12/15/2023	12/14/2028
Officer Safety Plan 10 Premium	73618	AXON COMMUNITY REQUEST+ LICENSE	40	12/15/2023	12/14/2028
Officer Safety Plan 10 Premium	73638	STANDARDS ACCESS LICENSE	40	12/15/2023	12/14/2028
Officer Safety Plan 10 Premium	73680	RESPOND DEVICE PLUS LICENSE	40	12/15/2023	12/14/2028
Officer Safety Plan 10 Premium	73682	AUTO TAGGING LICENSE	40	12/15/2023	12/14/2028
Officer Safety Plan 10 Premium	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	40	12/15/2023	12/14/2028
Officer Safety Plan 10 Premium	73739	PERFORMANCE LICENSE	40	12/15/2023	12/14/2028
Officer Safety Plan 10 Premium	73746	PROFESSIONAL EVIDENCE.COM LICENSE	40	12/15/2023	12/14/2028
Officer Safety Plan 10 Premium	85760	Auto-Transcribe Unlimited Service	40	12/15/2023	12/14/2028
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	54	12/15/2023	12/14/2028
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	18	12/15/2023	12/14/2028
Unlimited10 Premium Bundle	100165	UNLIMITED 3RD-PARTY STORAGE	49	12/15/2023	12/14/2028
Unlimited10 Premium Bundle	100590	MY90 LICENSE	49	12/15/2023	12/14/2028
Unlimited10 Premium Bundle	20370	FULL VR TASER 7 ADD-ON USER ACCESS	49	12/15/2023	12/14/2028
Unlimited10 Premium Bundle	73478	REDACTION ASSISTANT USER LICENSE	49	12/15/2023	12/14/2028
Unlimited10 Premium Bundle	73618	AXON COMMUNITY REQUEST+ LICENSE	49	12/15/2023	12/14/2028
Unlimited10 Premium Bundle	73638	STANDARDS ACCESS LICENSE	49	12/15/2023	12/14/2028
Unlimited10 Premium Bundle	73680	RESPOND DEVICE PLUS LICENSE	49	12/15/2023	12/14/2028
Unlimited10 Premium Bundle	73682	AUTO TAGGING LICENSE	49	12/15/2023	12/14/2028
Unlimited10 Premium Bundle	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	49	12/15/2023	12/14/2028
Unlimited10 Premium Bundle	73739	PERFORMANCE LICENSE	49	12/15/2023	12/14/2028
Unlimited10 Premium Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	49	12/15/2023	12/14/2028
Unlimited10 Premium Bundle	85760	Auto-Transcribe Unlimited Service	49	12/15/2023	12/14/2028

Services

Bundle	Item	Description	QTY
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Services

Bundle	Item	Description	QTY
Officer Safety Plan 10 Premium	100105	MY90 SETUP	1
Officer Safety Plan 10 Premium	100751	TASER 10 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM	40
Officer Safety Plan 10 Premium	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	40
Unlimited10 Premium Bundle	100105	MY90 SETUP	1
Unlimited10 Premium Bundle	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	49
A la Carte	20379	VR 1-DAY SERVICE	1
A la Carte	85055	AXON FULL SERVICE	1
A la Carte	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	50448	EXT WARRANTY, INTERVIEW ROOM	2	10/15/2023	12/14/2028
A la Carte	80374	EXT WARRANTY, TASER 7 BATTERY PACK	24	10/15/2023	12/15/2023
A la Carte	80395	EXT WARRANTY, TASER 7 HANDLE	20	10/15/2023	12/15/2023
A la Carte	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	10/15/2023	12/15/2023
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	23	12/15/2023	12/14/2028
Officer Safety Plan 10 Premium	80464	EXT WARRANTY, CAMERA (TAP)	40	12/15/2023	12/14/2028
Officer Safety Plan 10 Premium	80464	EXT WARRANTY, CAMERA (TAP)	1	12/15/2023	12/14/2028
AB4 FLEX POV TAP BUNDLE	100945	EXT WARRANTY, AB4 FLEX POV MODULE	40	11/15/2024	12/14/2028
AB4 FLEX POV TAP BUNDLE	100945	EXT WARRANTY, AB4 FLEX POV MODULE	1	11/15/2024	12/14/2028
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	3	11/15/2024	12/14/2028
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	1	11/15/2024	12/14/2028
Officer Safety Plan 10 Premium	100197	HTC FOCUS 3 VR HEADSET - WARRANTY	2	11/15/2024	12/14/2028
Officer Safety Plan 10 Premium	100213	VIRTUAL REALITY TABLET - HARDWARE WARRANTY	1	11/15/2024	12/14/2028
Officer Safety Plan 10 Premium	100704	EXT WARRANTY, TASER 10 HANDLE	40	11/15/2024	12/14/2028
Officer Safety Plan 10 Premium	100704	EXT WARRANTY, TASER 10 HANDLE	1	11/15/2024	12/14/2028
Officer Safety Plan 10 Premium	80374	EXT WARRANTY, TASER 7 BATTERY PACK	40	11/15/2024	12/14/2028
Officer Safety Plan 10 Premium	80374	EXT WARRANTY, TASER 7 BATTERY PACK	7	11/15/2024	12/14/2028
Officer Safety Plan 10 Premium	80374	EXT WARRANTY, TASER 7 BATTERY PACK	1	11/15/2024	12/14/2028
Officer Safety Plan 10 Premium	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	11/15/2024	12/14/2028
Officer Safety Plan 10 Premium	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	5	11/15/2024	12/14/2028
Unlimited10 Premium Bundle	100197	HTC FOCUS 3 VR HEADSET - WARRANTY	2	11/15/2024	12/14/2028
Unlimited10 Premium Bundle	100213	VIRTUAL REALITY TABLET - HARDWARE WARRANTY	1	11/15/2024	12/14/2028
Unlimited10 Premium Bundle	80464	EXT WARRANTY, CAMERA (TAP)	49	11/15/2024	12/14/2028
Unlimited10 Premium Bundle	80464	EXT WARRANTY, CAMERA (TAP)	1	11/15/2024	12/14/2028
Unlimited10 Premium Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	7	11/15/2024	12/14/2028

Payment Details

Nov 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Gap Coverage	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$2,081.04)	(\$161.28)	(\$2,242.32)
Gap Coverage	73682	AUTO TAGGING LICENSE	99	\$1,782.00	\$0.00	\$1,782.00
Gap Coverage	73739	PERFORMANCE LICENSE	99	\$1,782.00	\$0.00	\$1,782.00
Gap Coverage	80374	EXT WARRANTY, TASER 7 BATTERY PACK	24	\$0.00	\$0.00	\$0.00
Gap Coverage	80395	EXT WARRANTY, TASER 7 HANDLE	20	\$0.00	\$0.00	\$0.00
Gap Coverage	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	\$0.00	\$0.00	\$0.00
Gap Coverage	BasicLicense	Basic License Bundle	4	\$120.00	\$0.00	\$120.00
Gap Coverage	ProLicense	Pro License Bundle	95	\$7,410.00	\$0.00	\$7,410.00
Year 1	100678	INVESTIGATE PRO USB DONGLE	1	\$0.00	\$0.00	\$0.00
Year 1	100749	INVESTIGATE PRO DONGLE LICENSE	1	\$3,375.16	\$0.00	\$3,375.16
Year 1	100775	AB4 MAGNETIC DISCONNECT CABLE	40	\$312.00	\$24.18	\$336.18
Year 1	20245	TASER 7 CERTIFICATION PLAN TRUE UP	20	\$0.00	\$0.00	\$0.00
Year 1	20379	VR 1-DAY SERVICE	1	\$0.00	\$0.00	\$0.00
Year 1	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	2	\$675.06	\$0.00	\$675.06
Year 1	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$788.39	\$0.00	\$788.39
Year 1	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	4	\$5,346.38	\$0.00	\$5,346.38
Year 1	50448	EXT WARRANTY, INTERVIEW ROOM	2	\$623.72	\$0.00	\$623.72
Year 1	74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	11	\$68.86	\$5.34	\$74.20
Year 1	85055	AXON FULL SERVICE	1	\$0.00	\$0.00	\$0.00
Year 1	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$0.00	\$0.00	\$0.00
Year 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,247.76	\$96.70	\$1,344.46
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	1	\$0.00	\$0.00	\$0.00
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	23	\$8,970.00	\$537.14	\$9,507.14
Year 1	H00001	AB4 Camera Bundle	1	\$0.00	\$0.00	\$0.00
Year 1	H00001	AB4 Camera Bundle	89	\$0.00	\$0.00	\$0.00
Year 1	H00001	AB4 Camera Bundle	26	\$0.00	\$0.00	\$0.00
Year 1	H00002	AB4 Multi Bay Dock Bundle	15	\$0.00	\$0.00	\$0.00
Year 1	H00004	AB4 FLEX POV HARDWARE BUNDLE	40	\$1,992.00	\$154.38	\$2,146.38
Year 1	OSP10 Prem	Officer Safety Plan 10 Premium	40	\$131,769.61	\$3,178.44	\$134,948.05
Year 1	ProLicense	Pro License Bundle	18	\$9,125.96	\$0.00	\$9,125.96
Year 1	T00001	AB4 FLEX POV TAP BUNDLE	40	\$3,379.20	\$194.29	\$3,573.49
Year 1	Unlim10 Prem	Unlimited10 Premium Bundle	49	\$142,460.63	\$2,752.17	\$145,212.80
Total				\$319,147.69	\$6,781.36	\$325,929.05

Nov 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100678	INVESTIGATE PRO USB DONGLE	1	\$0.00	\$0.00	\$0.00
Year 2	100749	INVESTIGATE PRO DONGLE LICENSE	1	\$3,375.16	\$0.00	\$3,375.16
Year 2	100775	AB4 MAGNETIC DISCONNECT CABLE	40	\$312.00	\$24.18	\$336.18
Year 2	20245	TASER 7 CERTIFICATION PLAN TRUE UP	20	\$0.00	\$0.00	\$0.00
Year 2	20379	VR 1-DAY SERVICE	1	\$0.00	\$0.00	\$0.00
Year 2	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	2	\$675.06	\$0.00	\$675.06

Nov 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$788.39	\$0.00	\$788.39
Year 2	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	4	\$5,346.38	\$0.00	\$5,346.38
Year 2	50448	EXT WARRANTY, INTERVIEW ROOM	2	\$623.72	\$0.00	\$623.72
Year 2	74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	11	\$68.86	\$5.34	\$74.20
Year 2	85055	AXON FULL SERVICE	1	\$0.00	\$0.00	\$0.00
Year 2	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$0.00	\$0.00	\$0.00
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,247.76	\$96.70	\$1,344.46
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	1	\$0.00	\$0.00	\$0.00
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	23	\$8,970.00	\$537.14	\$9,507.14
Year 2	H00001	AB4 Camera Bundle	1	\$0.00	\$0.00	\$0.00
Year 2	H00001	AB4 Camera Bundle	89	\$0.00	\$0.00	\$0.00
Year 2	H00001	AB4 Camera Bundle	26	\$0.00	\$0.00	\$0.00
Year 2	H00002	AB4 Multi Bay Dock Bundle	15	\$0.00	\$0.00	\$0.00
Year 2	H00004	AB4 FLEX POV HARDWARE BUNDLE	40	\$1,992.00	\$154.38	\$2,146.38
Year 2	OSP10 Prem	Officer Safety Plan 10 Premium	40	\$131,769.61	\$3,178.44	\$134,948.05
Year 2	ProLicense	Pro License Bundle	18	\$9,125.96	\$0.00	\$9,125.96
Year 2	T00001	AB4 FLEX POV TAP BUNDLE	40	\$3,379.20	\$194.29	\$3,573.49
Year 2	Unlim10 Prem	Unlimited10 Premium Bundle	49	\$142,460.63	\$2,752.17	\$145,212.80
Total				\$310,134.73	\$6,942.64	\$317,077.37

Nov 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100678	INVESTIGATE PRO USB DONGLE	1	\$0.00	\$0.00	\$0.00
Year 3	100749	INVESTIGATE PRO DONGLE LICENSE	1	\$3,375.16	\$0.00	\$3,375.16
Year 3	100775	AB4 MAGNETIC DISCONNECT CABLE	40	\$312.00	\$24.18	\$336.18
Year 3	20245	TASER 7 CERTIFICATION PLAN TRUE UP	20	\$0.00	\$0.00	\$0.00
Year 3	20379	VR 1-DAY SERVICE	1	\$0.00	\$0.00	\$0.00
Year 3	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	2	\$675.06	\$0.00	\$675.06
Year 3	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$788.39	\$0.00	\$788.39
Year 3	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	4	\$5,346.38	\$0.00	\$5,346.38
Year 3	50448	EXT WARRANTY, INTERVIEW ROOM	2	\$623.72	\$0.00	\$623.72
Year 3	74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	11	\$68.86	\$5.34	\$74.20
Year 3	85055	AXON FULL SERVICE	1	\$0.00	\$0.00	\$0.00
Year 3	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$0.00	\$0.00	\$0.00
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,247.76	\$96.70	\$1,344.46
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	1	\$0.00	\$0.00	\$0.00
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	23	\$8,970.00	\$537.14	\$9,507.14
Year 3	H00001	AB4 Camera Bundle	1	\$0.00	\$0.00	\$0.00
Year 3	H00001	AB4 Camera Bundle	89	\$0.00	\$0.00	\$0.00
Year 3	H00001	AB4 Camera Bundle	26	\$0.00	\$0.00	\$0.00
Year 3	H00002	AB4 Multi Bay Dock Bundle	15	\$0.00	\$0.00	\$0.00
Year 3	H00004	AB4 FLEX POV HARDWARE BUNDLE	40	\$1,992.00	\$154.38	\$2,146.38
Year 3	OSP10 Prem	Officer Safety Plan 10 Premium	40	\$131,769.61	\$3,178.44	\$134,948.05
Year 3	ProLicense	Pro License Bundle	18	\$9,125.96	\$0.00	\$9,125.96
Year 3	T00001	AB4 FLEX POV TAP BUNDLE	40	\$3,379.20	\$194.29	\$3,573.49
Year 3	Unlim10 Prem	Unlimited10 Premium Bundle	49	\$142,460.63	\$2,752.17	\$145,212.80

Nov 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Total				\$310,134.73	\$6,942.64	\$317,077.37

Nov 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100678	INVESTIGATE PRO USB DONGLE	1	\$0.00	\$0.00	\$0.00
Year 4	100749	INVESTIGATE PRO DONGLE LICENSE	1	\$3,375.16	\$0.00	\$3,375.16
Year 4	100775	AB4 MAGNETIC DISCONNECT CABLE	40	\$312.00	\$24.18	\$336.18
Year 4	20245	TASER 7 CERTIFICATION PLAN TRUE UP	20	\$0.00	\$0.00	\$0.00
Year 4	20379	VR 1-DAY SERVICE	1	\$0.00	\$0.00	\$0.00
Year 4	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	2	\$675.06	\$0.00	\$675.06
Year 4	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$788.39	\$0.00	\$788.39
Year 4	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	4	\$5,346.38	\$0.00	\$5,346.38
Year 4	50448	EXT WARRANTY, INTERVIEW ROOM	2	\$623.72	\$0.00	\$623.72
Year 4	74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	11	\$68.86	\$5.34	\$74.20
Year 4	85055	AXON FULL SERVICE	1	\$0.00	\$0.00	\$0.00
Year 4	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$0.00	\$0.00	\$0.00
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,247.75	\$96.70	\$1,344.45
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	1	\$0.00	\$0.00	\$0.00
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	23	\$8,970.00	\$537.14	\$9,507.14
Year 4	H00001	AB4 Camera Bundle	1	\$0.00	\$0.00	\$0.00
Year 4	H00001	AB4 Camera Bundle	89	\$0.00	\$0.00	\$0.00
Year 4	H00001	AB4 Camera Bundle	26	\$0.00	\$0.00	\$0.00
Year 4	H00002	AB4 Multi Bay Dock Bundle	15	\$0.00	\$0.00	\$0.00
Year 4	H00004	AB4 FLEX POV HARDWARE BUNDLE	40	\$1,992.00	\$154.38	\$2,146.38
Year 4	OSP10 Prem	Officer Safety Plan 10 Premium	40	\$131,769.61	\$3,178.44	\$134,948.05
Year 4	ProLicense	Pro License Bundle	18	\$9,125.96	\$0.00	\$9,125.96
Year 4	T00001	AB4 FLEX POV TAP BUNDLE	40	\$3,379.20	\$194.29	\$3,573.49
Year 4	Unlim10 Prem	Unlimited10 Premium Bundle	49	\$142,460.64	\$2,752.17	\$145,212.81
Total				\$310,134.73	\$6,942.64	\$317,077.37

Nov 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100678	INVESTIGATE PRO USB DONGLE	1	\$0.00	\$0.00	\$0.00
Year 5	100749	INVESTIGATE PRO DONGLE LICENSE	1	\$3,375.16	\$0.00	\$3,375.16
Year 5	100775	AB4 MAGNETIC DISCONNECT CABLE	40	\$312.00	\$24.18	\$336.18
Year 5	20245	TASER 7 CERTIFICATION PLAN TRUE UP	20	\$0.00	\$0.00	\$0.00
Year 5	20379	VR 1-DAY SERVICE	1	\$0.00	\$0.00	\$0.00
Year 5	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	2	\$675.06	\$0.00	\$675.06
Year 5	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$788.39	\$0.00	\$788.39
Year 5	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	4	\$5,346.38	\$0.00	\$5,346.38
Year 5	50448	EXT WARRANTY, INTERVIEW ROOM	2	\$623.72	\$0.00	\$623.72
Year 5	74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	11	\$68.86	\$5.32	\$74.18
Year 5	85055	AXON FULL SERVICE	1	\$0.00	\$0.00	\$0.00
Year 5	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$0.00	\$0.00	\$0.00
Year 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,247.75	\$96.71	\$1,344.46

Nov 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	1	\$0.00	\$0.00	\$0.00
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	23	\$8,970.00	\$537.14	\$9,507.14
Year 5	H00001	AB4 Camera Bundle	1	\$0.00	\$0.00	\$0.00
Year 5	H00001	AB4 Camera Bundle	89	\$0.00	\$0.00	\$0.00
Year 5	H00001	AB4 Camera Bundle	26	\$0.00	\$0.00	\$0.00
Year 5	H00002	AB4 Multi Bay Dock Bundle	15	\$0.00	\$0.00	\$0.00
Year 5	H00004	AB4 FLEX POV HARDWARE BUNDLE	40	\$1,992.00	\$154.38	\$2,146.38
Year 5	OSP10 Prem	Officer Safety Plan 10 Premium	40	\$131,769.61	\$3,178.30	\$134,947.91
Year 5	ProLicense	Pro License Bundle	18	\$9,125.96	\$0.00	\$9,125.96
Year 5	T00001	AB4 FLEX POV TAP BUNDLE	40	\$3,379.20	\$194.30	\$3,573.50
Year 5	Unlim10 Prem	Unlimited10 Premium Bundle	49	\$142,460.65	\$2,752.20	\$145,212.85
Total				\$310,134.74	\$6,942.53	\$317,077.27

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contracts #00062222, #00045827, #00063191, and #00087014 (originated via Q-310813, Q-316177, Q-312397, and Q-443848) and is terminating that contract upon the new license start date (10/15/2023) of this quote.

The parties agree that Axon is granting a refund of \$2,081.04 to refund paid, but undelivered services. This discount is based on a ship date range of 9/15/2023 - 9/30/2023, resulting in a 10/15/2023 license date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon.

This credit is contingent upon agency payment of any outstanding invoices including and not limited to Year 4 Payments of contracts #00045827 and #00063191.

Signature

Date Signed

10/11/2023

