

EXHIBIT A

2017 Budget to Actuals for the Oxbow BPAA and the DBPTA

Income		
	Budget	Actuals
Oxbow Promotional Assessment	40,300	35,115
Downtown Promotional Tax	117,100	112,321
Main Street Registration Fee	25,600	17,109
PBID Administration	54,000	54,000
Commercial Vendors	2,000	11,084
Wine Tasting Card	13,500	35,530
Event Co-op Fees		1,500
Alcohol Beverage Sales	146,160	82,800
Sponsorships	136,500	91,000
Bank Interest	45	66
Total Income	535,205	440,524
Expense		
	Budget	Actuals
Job Fair	6,000	0
Printing	500	0
Contributions	1,000	1,000
Trolley		2,200
Supplies/ Materials	23,015	29,894
Collateral	1,398	7,521
Event Entertainment	80,204	47,194
Alcoholic Beverage	50,394	42,400
ABC Permit	450	250
Accountant	6,000	6,521
Advertising	81,830	59,376
Bank Charges		440
Contract Services	82,913	92,104
Dues/Subscription		2,066
Employee Payroll	126,520	113,955
Federal Taxes		189
Franchise Taxes		97
Insurance	32,840	23,914
Offices Supplies		1,988
Permits and Licenses	49,142	1,498
Postage/Box Rental	400	945
Printing and Reproduction	2,800	11,818
Rent	12,310	8,460
Storage Unit	0	2,952
Telephone	5,900	4,527
Travel/Expenses		450
Hard/software maintenance	6,200	3,297
Total Expense	569,816	465,056
Net Ordinary Income	-34,611	-24,533
Other Income		
Shop Napa Guide		10,160
Total Other Income		10,160
Net Income	-34,611	-14,373