

RESOLUTION R2025-XX

RESOLUTION OF THE CITY COUNCIL OF THE CITY OF NAPA, STATE OF CALIFORNIA, APPROVING AND AUTHORIZING THE CITY MANAGER TO EXECUTE A PURCHASE AGREEMENT WITH MERIDIAN RAPID DEFENSE GROUP SALES LLC FOR THE PURCHASE OF ARCHER BARRIERS AND RELATED EQUIPMENT IN THE AMOUNT OF \$295,855.91

WHEREAS, the Police Department has identified the need for deployable vehicle mitigation barriers to enhance public safety and special events and protect critical infrastructure; and

WHEREAS, Meridian Rapid Defense Group Sales, LLC ("Meridian") as the sole manufacturer and distributor of the Archer barrier system which has been tested and deployed nationwide; and

WHEREAS, staff has obtained a proposal (Quote #QUO-S-12073) from Meridian in the total amount of \$295,855.91, which includes barriers, accessories, and freight; and

WHEREAS, staff has determined that pursuant to Napa Municipal Code (NMC) Section 2.91.050 Meridian is the sole vendor that can fabricate and deliver these barriers and Meridian holds national and international patents on these products that meet the City's performance requirements; and

WHEREAS, the City Council hereby finds that the actions authorized by this Resolution are exempt from CEQA pursuant to CEQA Guidelines Section 15061(b)(3), the "common sense exemption"; and

WHEREAS, the City Council has considered all information related to this matter, as presented at the public meetings of the City Council identified herein, including any supporting reports by City Staff, and any information provided during public meetings.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Napa, as follows:

1. The City Council hereby finds that the facts set forth in the recitals to this Resolution are true and correct, and establish the factual basis for the City Council's adoption of this Resolution.
2. The City Council hereby approves and authorizes the City Manager to execute a purchase order agreement for the purchase of Archer Barriers and related equipment from Meridian Rapid Defense Group Sales LLC in the amount of \$295,855.91.

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3. The City Council hereby determines that this procurement qualifies as a specialty item in accordance with Napa Municipal Code Section 2.91.050 based upon the following:
- a. *The project need which the City intends to satisfy through the contract for the specialty item. This includes a functional description (or performance criteria) of the City's needs.*

The City of Napa requires a deployable, modular barrier system to protect the public at special events, festivals, parades and other gatherings from vehicle intrusions. The equipment must be rapidly deployable, ADA-compliant, easily transportable, and effective at preventing vehicle incursions while allowing for controlled pedestrian and emergency vehicle access. This project satisfies the City's need for a reliable solution to vehicle mitigation and public safety protection.

- b. *The types of property or service which are available (or used by other similarly situated private or public agencies) to meet this need (or similar needs), and the contractors which are available to provide the property or service.*

Vehicle barrier systems are available from various manufacturers. However, most comparable systems are designed for permanent installation and do not provide the portability or modularity required for event use. The Police Department has reviewed systems used by similarly situated municipalities and agencies and found that the Meridian Archer system is the only solution that combines federal crash test certification, GSA contract availability, ADA compliance and modular deployment capability.

Meridian Rapid Defense Group Sales, LLC is the sole manufacturer and authorized distributor of the Archer barrier system. Meridian holds national and international patents on these products. While other barrier products exist, they do not meet the city's operational need for rapid deployment, modular use at multiple sites and integration with mobile towing equipment

- c. *The reasons why it is impracticable for a similar property or service to meet the City's needs (including considerations of compatibility with other City property and services regarding maintenance, repair, training, quality, price, or similar considerations); or why the City's needs can only be met by one unique or proprietary type of property or service (the specialty item).*

It is impracticable for a similar property or service to meet the City's needs because:

- Other systems are not compatible with rapid deployment operations or event use.
- Other products do not offer the same modularity or ADA-compliant cable protection system.

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- Meridian's Archer system is the only fully integrated system recognized under the SAFETY Act as Qualified Anti-Terrorism Technology, which provides critical liability protections to municipalities.
- Standard barricades (concrete "K-rail" or water barriers) do not provide the tested crash-rating, portability, or ease of re-use required by the City.

For these reasons, only the Meridian Archer system meets the City's operational and risk management requirements.

- d. *By entering into a contract for the specialty item from the proposed contractor, the City will meet the purpose and goals identified in NMC Section 2.91.010(D).*

By contracting for this specialty item, the City will protect public safety through improved security at public events and critical infrastructure. Meridian has a proven performance history and has obtained federal GSA certification. The Meridian technology is recognized by the SAFETY Act which provides liability protection for both the City and the vendor. This procurement directly supports the City's goals of ensuring community safety, efficient delivery of public services, and fiscal responsibility.

- e. *The contract complies with the requirements of NMC Section 2.91.030(B).*

Pursuant to NMC Section 2.91.030(B)(2), (a) the contract with Meridian will be approved as to form by the City Attorney, (b) as determined by the City Auditor, there are sufficient unencumbered funds to cover the cost of the contract, and (c) the City Council will authorize the City Manager to enter into the contract.

4. This Resolution shall take effect immediately upon its adoption.

I HEREBY CERTIFY that the foregoing Resolution was duly adopted by the City Council of the City of Napa at a public meeting of said City Council held on the 16th day of September, 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

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ATTEST: _____
Tiffany Carranza
City Clerk

Approved as to form:

Christopher Diaz
Interim City Attorney